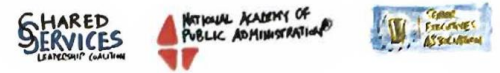


SHARED SERVICES FORUM

FOR AGENCY IMPLEMENTATION LEADERS



NARA DEBRIEF

- VERY INSPIRATIONAL
- ENERGY PRODUCING
- HELPING w/ OUR 2020 PLANNING
- USE CASES SUGGESTION VERY HELPFUL
- INFORMS OUR COMMUNICATIONS PLAN

DEPT. OF THE NAVY - ERP

- 1,000+ INTERFACES
- 300+ SYSTEM
- \$12 BILLION
- 9 or 0 GENERAL LEDGERS
- CHALLENGE TO MANAGE OUR FINANCES EFFECTIVELY



HHS GRANTS QSYM

- WE WERE PRE-DESIGNATED BY OMB 11-19-16
- WE ALSO SERVE OUR GRANTEE COMMUNITY (NOT JUST FED to FED)
- OUR PROGRAM PPL ARE VERY DEPENDANT ON OS



NAPA WORKING CAPITAL FUND

- 40 YEARS IN PROGRESS
- SEVERAL INTEREST GROUPS HAVE FORMED
- WE PARTNER w/ VARIOUS ENTITIES & STAKEHOLDERS
- WE PARTNERED WITH GRANT THORNTON



PLEASE JOIN US!
BISMAN@NAPWASH.ORG

THE CHALLENGE

- CONSOLIDATING MANY SYSTEMS UNDER A TIGHT TIMELINE

3 PILOTS MERGED INTO 1 PROGRAM ...
CURRENTLY STUCK

- FIND CHANGE MGMT. CHAMPIONS
- HOLD ROADSHOWS
- FOCUS ON UX; MAKE IT EASY TO USE
- CONSIDER WITHHOLDING ACCESS UNTIL TRAINING IS TAKEN
- DO YOUR BRACKERS
- HAVE A FIRM CUT-OVER DATE w/ A BACKUP OPTION
- HELP YOUR PEOPLE MAKE HEARING OF THIS CHANGE
- STABILIZE THE SYSTEM

LARGEST MIGRATION TO AWG

- FINANCIALS
- TIME & ATTENDANCE
- SUPPLY SOLUTION

91% THINK THE ERP WILL HELP THEM
50% DON'T KNOW THE WHEN HOW OF THIS CHANGE
WE HAVE OUTSTANDING LEADERSHIP SUPPORT

CHANGE MGMT. IS A CHALLENGE WHEN OUR ORGANIZATION IS FULLY FOCUSED ON THEIR MISSION OF WAR FIGHTING

GRANT FUNDING IS LIKE THE THIRD RAIL - IT'S ELECTRIC ALL THE WAY DOWN THE LINE

WE REQUIRE A VISION-DRIVEN STRATEGY, WHICH WE WILL BUILD FROM THE BOTTOM UP

Q1 2020 WE WILL BEGIN TO MEET WITH OUR STAKEHOLDER GRPS.

THIS WILL INFLUENCE THE STRATEGY

WE HAVE LEVERAGED OUR ENTERPRISE RISK MANAGEMENT COUNCIL

WE NEED TO ORDER OUR REPLACEMENT PARTS SO WE CAN GET BACK TO FIGHTING

9-12-2019

- WHAT'S YOUR TRAINING PLAN?
- WHAT ARE YOUR CUSTOMER'S CONCERNS?
- HOW BIG IS YOUR TEAM?
- DO YOU HAVE ANY SUPPORT?
- HAVE A DEDICATED TEAM

- HAVE A FIRM CUT-OVER DATE w/ A BACKUP OPTION
- HELP YOUR PEOPLE MAKE HEARING OF THIS CHANGE
- STABILIZE THE SYSTEM

GREY RESPONSES

- WORKING CAP. FUNDS
- LEGISLATIVE STRATEGIES
- CHANGE MGMT. & STAKEHOLDER STRATEGIES



WE'VE SAVED \$100 MILLION + SO FAR

SEE YOU IN NOVEMBER

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