

Shared Services Forum for Agency Implementation Leaders November 10, 2022





Amy Haseltine

Deputy Assistant Commissioner, IT Acquisition



IT Offices within the Federal Acquisition Service

Assisted Acquisition Service (AAS)

Custom Support Services

Information Technology Category (ITC)

Acquisition Solutions & Category Expertise

Customer and Stakeholder Engagement (CASE)

Strategic Relationships

Technology
Transformation
Service (TTS)

Digital Transformation

AAS: Provides acquisition support services to guide agencies through all stages of the acquisition process

CASE: Develops and manages strategic customer relationships and brings FAS value to customers

ITC: Partners with agencies to develop, buy, train and deliver IT acquisition solutions

TTS: Delivers digital services and solutions to help agencies see the art of the possible with IT







Federal Shared Services reflect opportunity and responsibility for the Federal government to operation and deliver services in an efficient, effective manner to ensure Taxpayer dollars are well spent and achieve meaningful results.



Customer, Cost, Convenience, Compliance PROP. C's VALUE

"Wow in the Here and Now" – Ongoing work we have with our customers and vendors to deliver existing/current products, services, via existing acq vehicles

"Eye on the Horizon" – New Ideas, New Vehicles, Emerging Technology – engaging with customers and vendors the to support the future and anticipate the unknown

Transition from Existing to New – how do we help our customers and vendor partners move from the "existing or As-Is" to the "new or 2B" – applicable to MAS and Non-MAS vehicles; applicable to policies, processes, systems that evolve

DIVERSITY across INDUSTRY, CUSTOMER AGENCIES, STAKEHOLDERS

Mindset +

Mechanisms to Mature Technology

Safe, Secure, and Sustainable Mission



ITC strives to make it easier for civilian and defense customers to *achieve their mission and support IT modernization with innovative IT solutions* through:

- Policy, Proces & Procurement:
 - o IT Modernization / Cybersec/SCRM
 - Reducing Acquisition Risk via pre/post award monitoring
 - Access to Small Businesses
 - Innovation
 - Vendor Relationship Management
- People ITC's workforce includes:
 Acquisition Professionals, IT Subject Matter Experts, Technologists, Cybersecurity Experts, Engineers, and Solution Architects



Thought Leadership



Speaking Events



Marketing



New Offerings



Focused Solutions



Program Enhancements



Collaborative Partnerships



Best-in-Class



Subject Matter Expertise



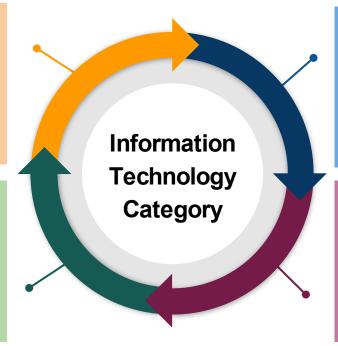
Delivering Leading-Edge Information Technology Solutions

Governmentwide Acquisition Contracts (GWACs)

Fully competed Indefinite Delivery Indefinite Quantity (IDIQ) contracts enabling the purchase of a partial or total Information Technology (IT) services-based solutions worldwide

Telecommunications and Network Services

Flexible customer access worldwide to the full-suite of commercial telecommunications and networking solutions



MAS Information Technology

Providing Federal, State, and Local customers with direct order and delivery of leading-edge, high-quality commercial information technology products, software and services

Strategic Solutions

Offering identity management solutions and strategic sourcing support satisfying Federal IT mandates including:

- HSPD-12
- Software Blanket Purchase Agreements (BPAs)
- IPv6



GSA's Multiple Award Schedule for IT

- Provides federal, state, and local governments with access to 7.5 million commercial IT products and services at prenegotiated pricing
- Thousands of pre-vetted industry partners
- \$20.4 B in FY22 Business Volume
- Cyber provisions built into T&C's to reduce supply chain risk
- Emerging technical needs for cloud products and services included

Special Item Numbers include:

- IT Professional Services
- Software Licenses
- Purchasing of New Electronic Equipment
- Automated Contact Center Solutions
- Health IT services
- Highly Adaptive Cybersecurity Services
- Cloud and Cloud-Related IT Professional Services
- Wireless Mobility Solutions



ITC Current GWAC Portfolio - Big or Small - we have it all!

GSA's Best-in-Class IT GWACs

8(a) STARS III - Small business set-aside providing customized IT solutions from a large and diverse pool of vendor partners

- 1,110 industry partners
- 420 task orders
- \$1.65B estimated value

VETS 2 - Service-Disabled, Veteran-Owned Small Business set-aside meeting diverse agency IT services requirements, including new and emerging technologies

- 66 SDVOSB industry partners
- 180 task orders
- \$2.4B total estimated value

Alliant 2 - Unrestricted contract offering complete and flexible IT solutions worldwide

- 40 industry partners (unrestricted)
- \$1.4B subcontracted to SB on A2
- \$39.34B total estimated value to date

EIS - Go-to contract for enterprise networking solutions. 35 services across Network, Security, & Cloud

- 9 vendors, 2 of which are small businesses
- 15 year, \$50B Multiple award, indefinite delivery, indefinite quantity (IDIQ) contract
- Average 30% savings over best commercial contracts

Under Development

Polaris

- Four Pools
 - Small Business
 - Women Owned
 - HUBZone
 - o SDVOSB
- Award notifications for SB and WOSB pools in FY23 (planned)
- Final RFP for SDVOSB and HUBZone open now

Alliant 3

• Draft RFP open now



Financial Management (FM) Quality Service Management Office (QSMO)

- New Special Item Number (SIN 518210FM) designed to support the Department of Treasury
- FM QSMO establishes a marketplace of commercially available, cloud-based FM solutions and related IT Professional Services
- Offerings include:
 - Core Financial Management Solutions (Core FS) and FM services
 - Services, applications, and modules that help agencies adopt FM QSMO solutions
 - IT professional services and/or labor categories, software, cloud computing and IT training





Where to Learn More

BUY.GSA.GOV Vendor Resources buy.gsa.gov/vendor-resources

Acquisition Gateway *hallways.cap.gsa.gov*

GSA Interactbuy.gsa.gov/interact

IT Solutions Navigator navigator.gsa.gov



Equity in Procurement Resources

8(a)STARS III GWAC

1,100 qualified 8(a) contractors for IT services http://www.gsa.gov/stars3

New Innovators List

1,400 SBA certified 8(a) new entrants https://community.max.gov/x/z1hjsw

Periodic Table of Acquisition Innovations

Knowledge management portal with small-business friendly acquisition strategies https://www.fai.gov/periodic-table

Category Management Small Business Page

Stories, training and tools
https://hallways.cap.gsa.gov/app/#/gateway/category-management/tab/articles207?tid=9384

Equity in Procurement Guidance

Advancing Equity in Federal Procurement OMB Memorandum M-22-03

Context for small business management actions https://www.whitehouse.gov/wp-content/uploads/2021/12/m-22-03.pdf

Strategies for Meeting or Exceeding the Small Business Disadvantaged Business Goal

Twelve Actions agencies can take now https://www.whitehouse.gov/wp-content/uploads/2022/07/SDB-Quick-Hits-Memo-508-1.pdf