

SSLC Shared Services Forum

Introducing the Grants Management
Special Item Number

June 11, 2026

Agenda

Introductions

Grants QSMO's Impact to Date

Marketplace Evolution

Overview: Grants Management (GM) Special Item Number (SIN)

Q&A

***The Grants Management (GM)
Special Item Number (SIN)
(518210GM) is now **LIVE!*****

Grants QSMO Impact to Date



Demonstrated results from sustained, government-wide engagement since 2019

Saved agencies **thousands of hours** on market research

Scale & Reach

29 agencies using Grants QSMO federal shared services and approved vendors

Marketplace Foundation

Increased visibility across **52** federal awarding agencies through a single federal construct

Operating Model

Built **strong stakeholder relationships**, feedback loops, and communication pathways

Next Phase:
Maturing and Expanding the Marketplace

Marketplace Evolution

Evolving the Grants QSMO Marketplace operations from periodic market research to a continuous acquisition pathway

Our Commercial Marketplace Today

Centralized, standardized resource for best practices and tools leveraged by 50+ agencies informed by **biennial RFIs**

What We're Evolving To...



Establish Special Item Number (SIN) on GSA Multiple Award Schedule (MAS)

- **Transitioning** from RFIs to a Grants Management SIN
- **Consistency** with the FM QSMO
- **Living commercial marketplace** with ongoing intake and evaluation

Why We're Making This Shift

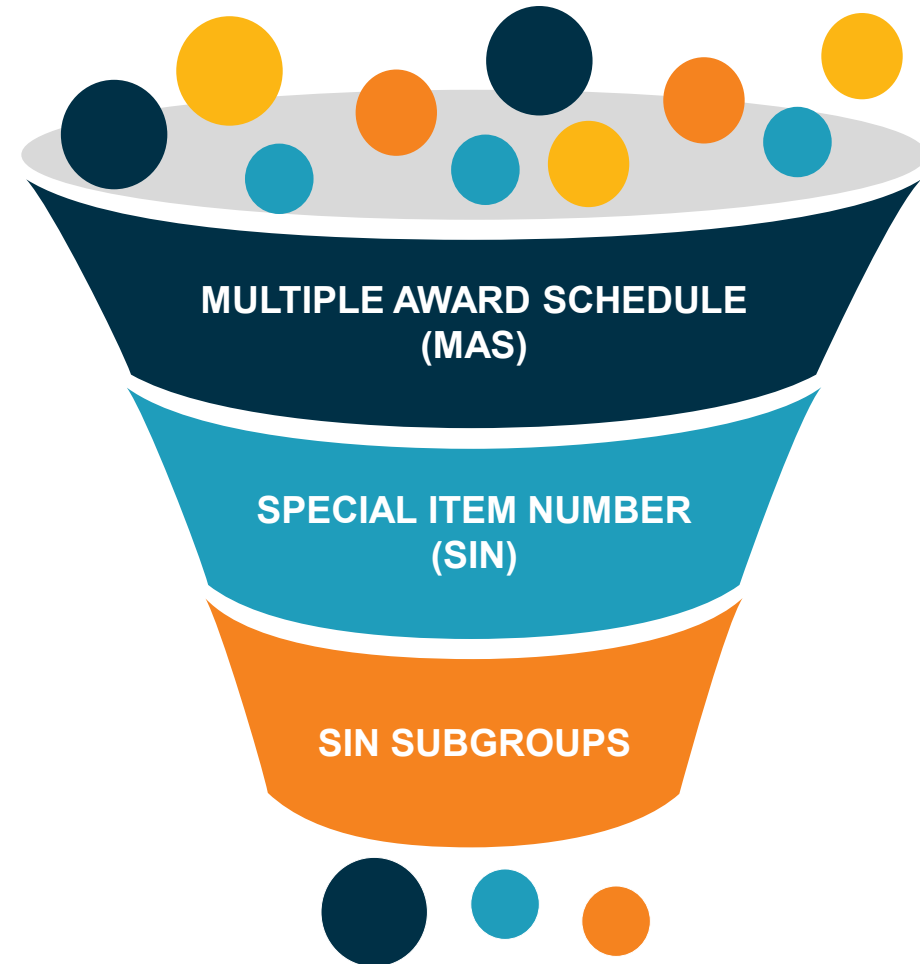
- ✓ Reflection of market maturity and understanding of vendor capabilities
- ✓ Scalable, transparent, and consistent vendor engagement
- ✓ Supports additional agency needs and streamlines acquisitions

GM Special Item Number (SIN)

How the Marketplace Works: The Grants Management SIN

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SINs are an organizational feature of the Multiple Award Schedule (MAS) that classify and align government purchasing needs and vendor offerings.



Expanded Customer Base Opportunities



50+ Federal Awarding Agencies

50K+ Unique Federal Grant Recipient Organizations

75% of recipients use simple or no technology systems (AGA, 2023*)

* <https://www.flipsnack.com/FCAA7CF569B/the-state-of-federal-grants-management/full-view.html>

Based on FY25 USAspending data of grants and cooperative agreements.

Benefits of the SIN for Recipients

GSA's Cooperative Purchasing program extends the benefits of the GM SIN to eligible grant recipients.



Standards Aligned Solutions

Solutions available through the SIN are aligned to the Federal Integrated Business Framework (FIBF) and federal grants data standards, supporting structured data and core grants management functions.



High Quality Expert Vendors

Solutions and services are vetted for demonstrated knowledge of federal grants management and the ability to meet defined capability requirements, reducing risk for recipients.



Transparent, Predictable Pricing

GSA contracts are evaluated for “fair and reasonable” pricing, helping recipients manage costs and supporting audit readiness.

Top Recipients by Business Type	% of Grants Volume*
State Governments	35.1%
Other	16.7%
Higher Education (Public/State)	13.1%
Nonprofit 501(c)(3)	11.2%
Higher Education (Private)	7.7%



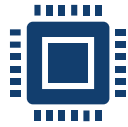
“I’m encouraged by the Grants Management SIN because it creates a federally vetted pool of solutions aligned to shared data standards, giving me a clear, trusted place to point my state agency partners.”

– Stacie Massey, Deputy Director at Ohio Office of Budget and Management (GovNavigators Podcast, June 8, 2026)



Expanded Scope of the Marketplace

Grants Management SIN (518210GM) Subgroups



Core Award Management Solutions

i.e., application intake and review through award issuance, modification, and closeout (Current commercial marketplace scope)



Additional GM Solutions & Services

e.g., risk assessment, single audit, transaction processing systems, sub-recipient monitoring, NOFO simplification



GM Technology Operations Services

e.g., O&M, help desk, system integrations, system implementation services



Grants Performance Management Services

e.g., program review services, outcomes evaluation
(Coming Soon)

Application Documentation Requirements



Documentation requirements vary by subgroup and whether the vendor is offering a technology solution or services only.

	Core Award Management Solutions	Additional GM Solutions & Services	GM Technology Operations Services	Grants Performance Management Services*
Solution/Service Definition Template	✓	✓	✓	✓
Technical Narrative Response Template	✓	✓	✓	✓
Demonstration Guidance	✓	Technology offerings only		

* Grants Performance Management Solutions and Services subgroup is in development

GM SIN Application Process



Complete the [GSA MAS offer submission process](#) to be eligible for the GM SIN.

Identify which services are in scope and select applicable [subgroups](#).

Complete additional [GM SIN](#) instructions and technical materials

Submit offers or modifications via the [GSA eOffer/eMod online submission tool](#).

GSA reviews pricing and compliance; QSMO evaluates technical requirements



Access [Vendor Marketplace Resources](#) and [Vendor Guidance](#) for
SIN 518210GM on Acquisition Gateway



Q&A



GRANTS QSMO

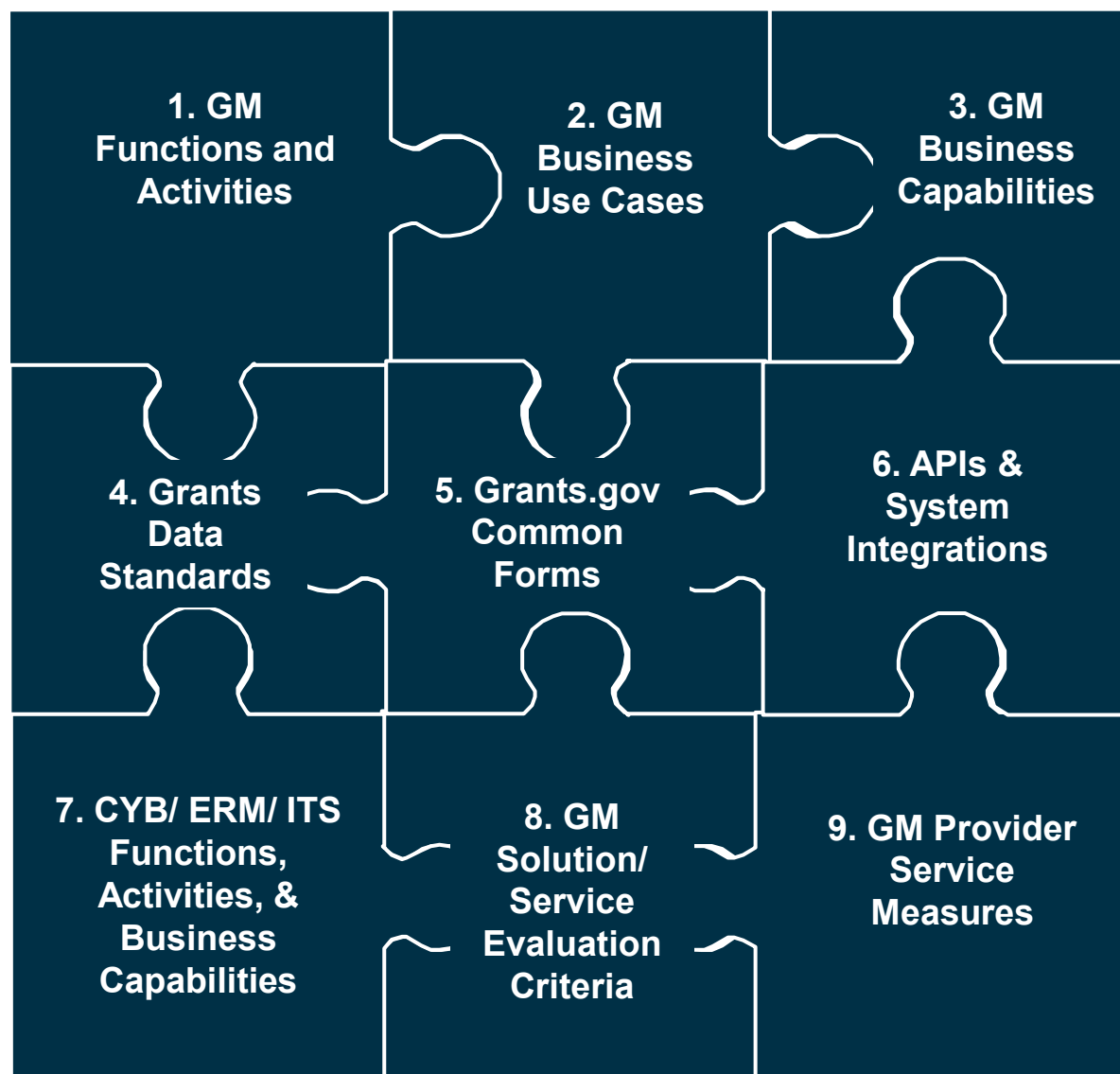
Quality Service Management Office

Grants Management Capability Framework



Grants QSMO's application requirements and evaluation criteria will follow the **Grants Management Capability Framework (GMCF)**

Visit Acquisition Gateway for more information and full descriptions of each standard/capability:



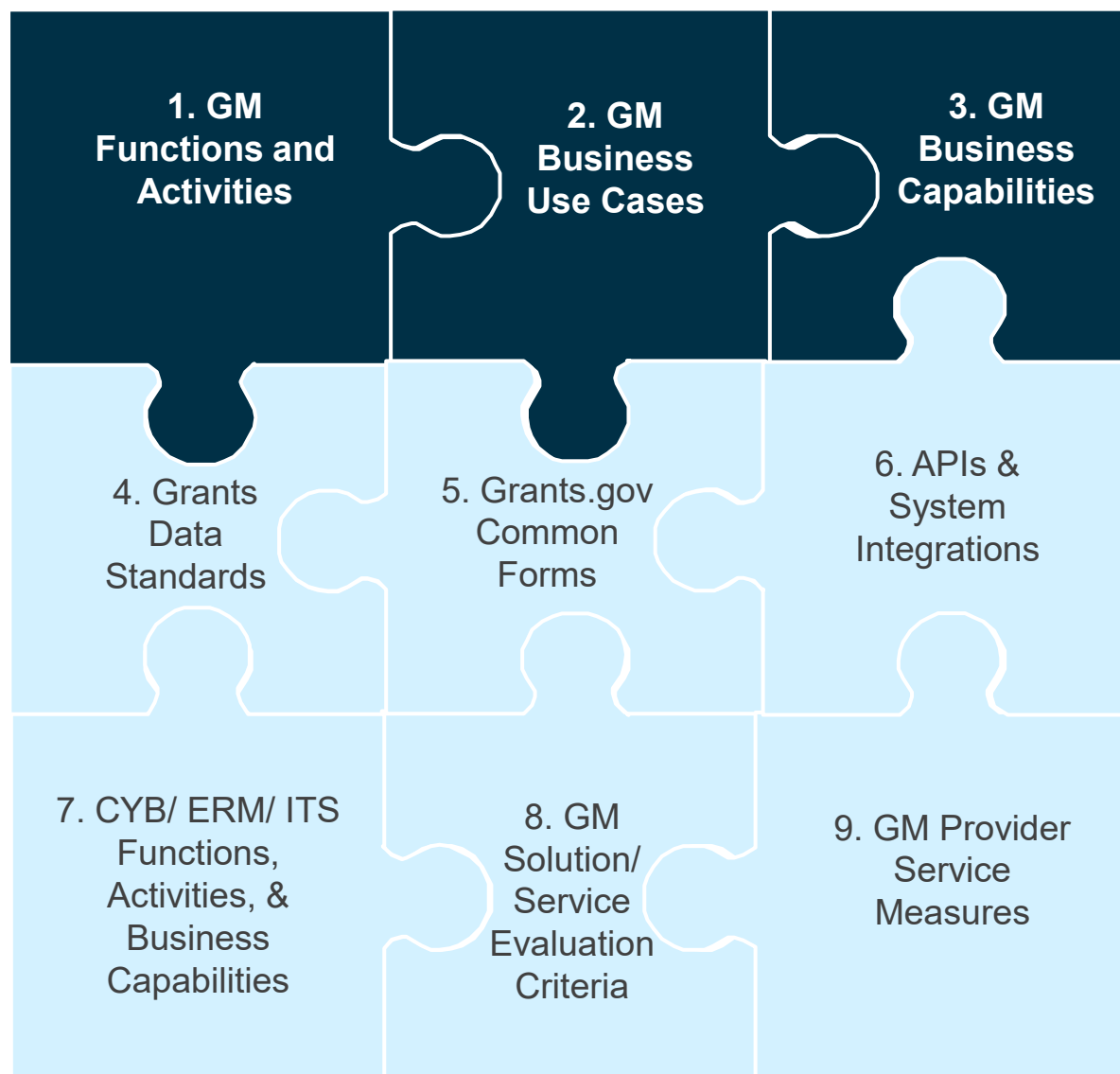
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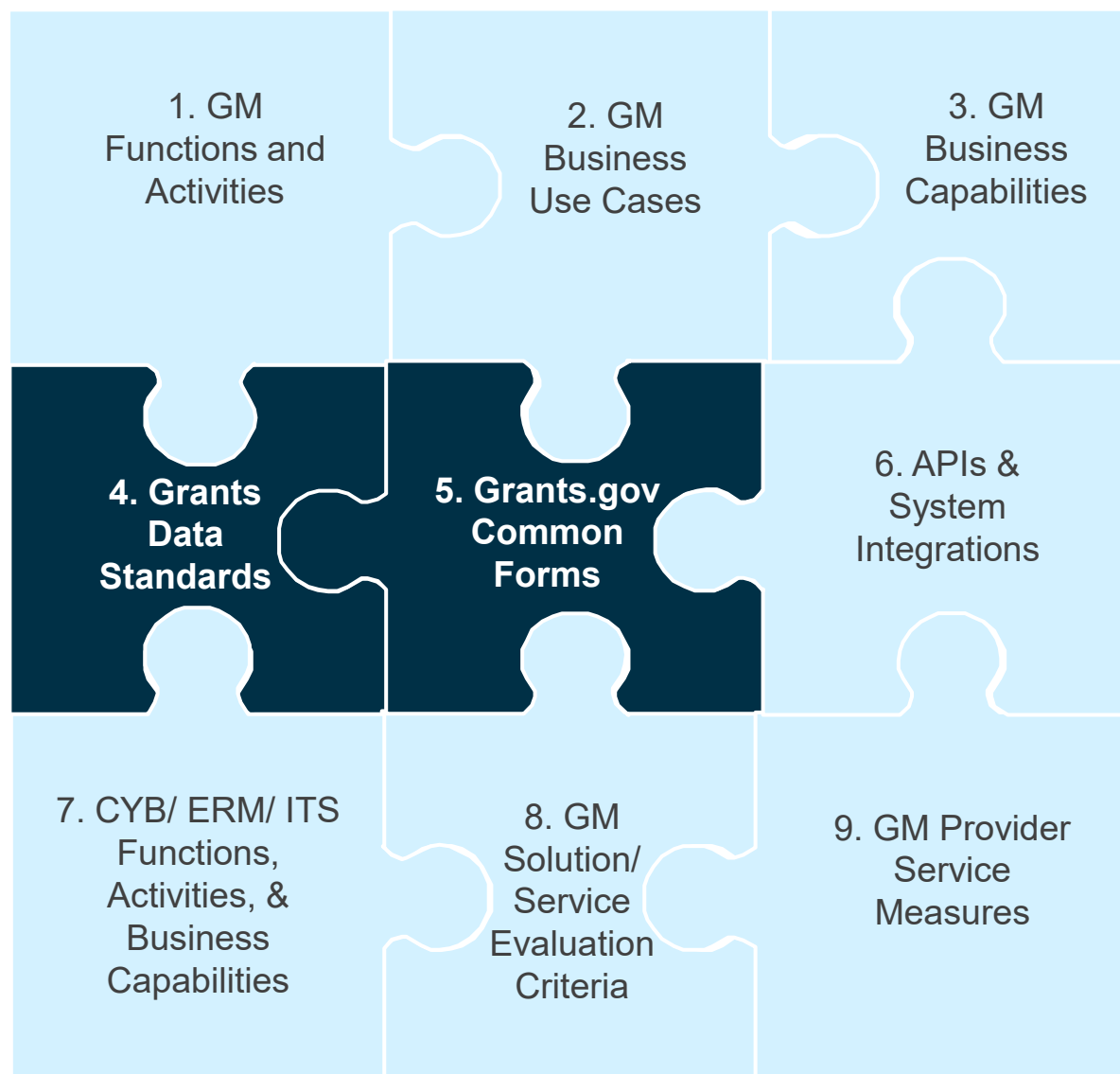
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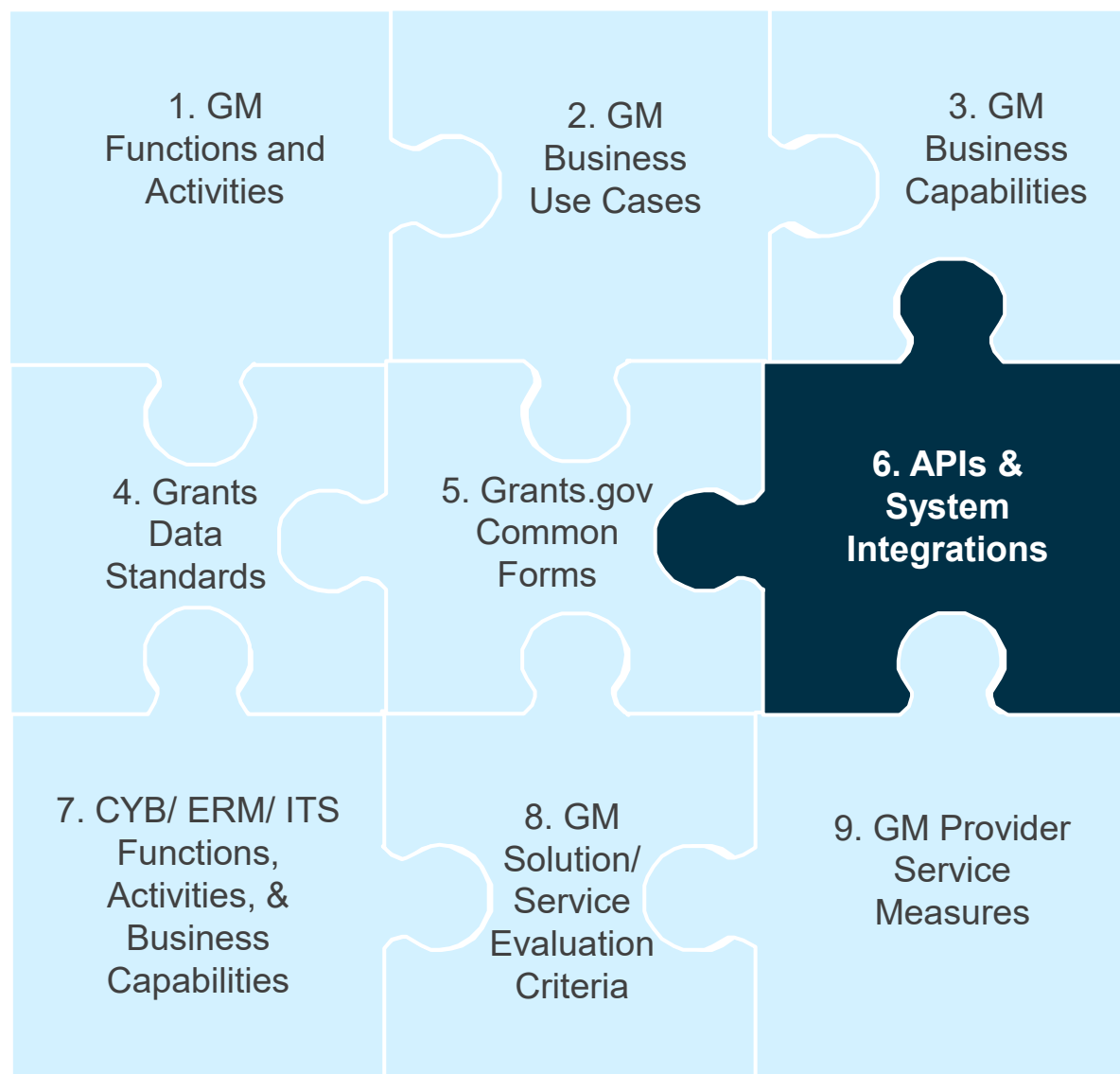
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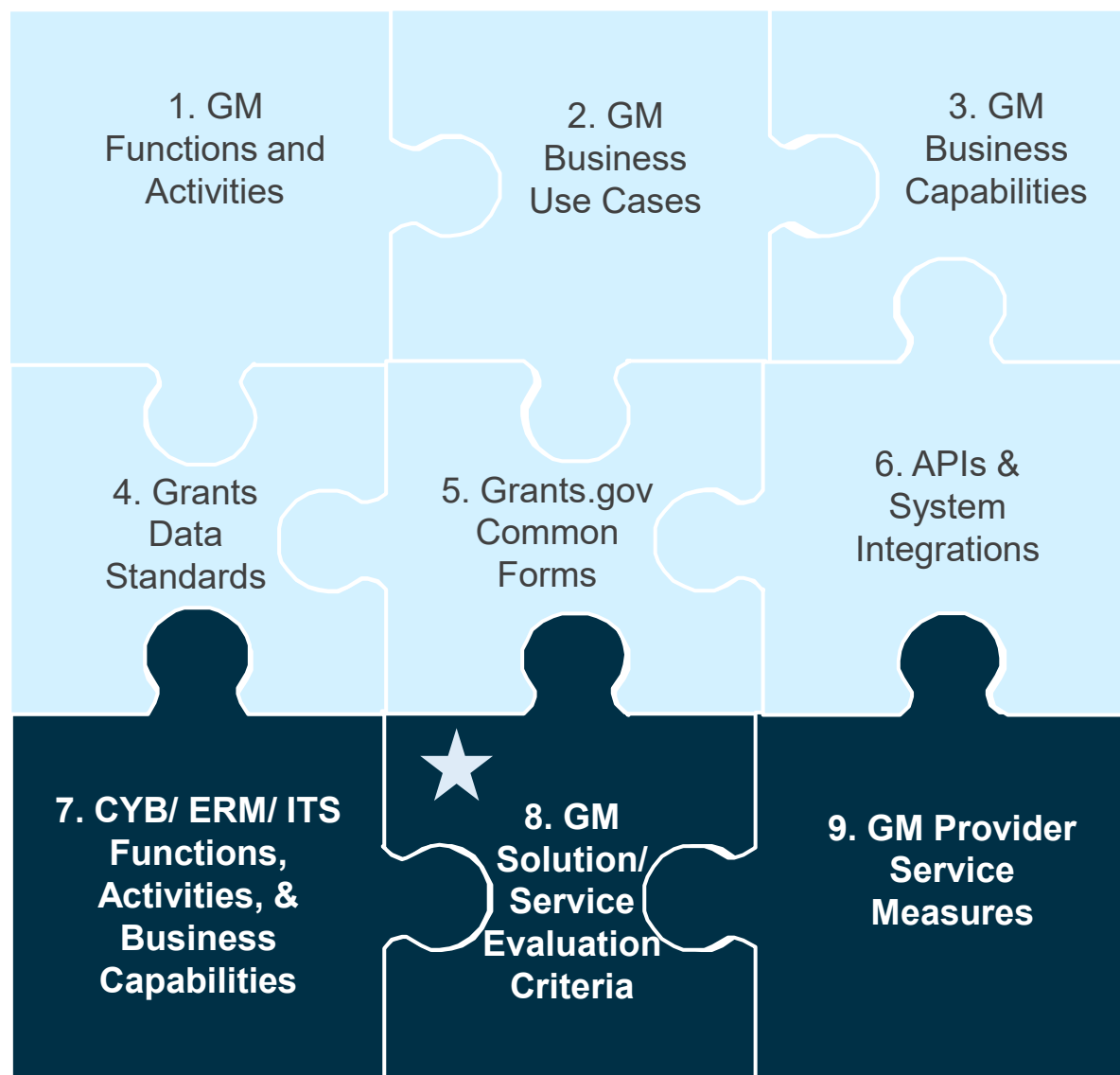
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Evaluation Criteria Overview

SIN applications are evaluated using a standardized set of criteria:

	Business	Technology Design	Technology Operation	Programmatic	Economic <i>(via GSA)</i>	Organizational
DESCRIPTION	Evaluates the ability to achieve GM business outputs and outcomes	Evaluates the technical architecture and design for servicing customers	Evaluates the ability to respond to user demand and changes needed	Evaluates a provider's strategy and management of service offerings and delivery	Evaluates the pricing model and sustainability	Evaluates ability to deliver quality solutions/services and ensure customer satisfaction
CRITERIA	• Effectiveness • Efficiency • Usability	• Maintainability • Resiliency • System Security • Compatibility	• Scalability • Agility • Availability • Flexibility • Operational Security	• Service Strategy • Program Management • Past Experience	• Pricing Model • Sustainability	• Expertise • Capacity • Accountability • Engagement

Technical Documentation Overview



Patterned after the financial management SIN 518210FM, the grants management SIN relies on several key documents that together form the basis for defining and evaluating vendor capabilities.

Solution/Service Definition Template

Describes how a vendor's solution/service aligns to the [Federal Integrated Business Framework for Grants Management](#). Technology offerors complete a supplementary sheet addressing data standards, cybersecurity, and other technology-specific questions.

Technical Narrative Response

Translates Marketplace-entry level evaluation criteria into narrative response opportunities for vendors to directly address how their solution/service offering meets the defined requirements. Vendors also supply supporting documentation as attachments to the technical narrative (e.g., user guides, audit reports, etc.)

Demonstration Guidance

Explains how core award management offeror's solution handles specified business use cases and provide extracts of expected data inputs and outputs for each use case. For offerors that pass the written evaluation, a live demonstration of the business use cases follows.